

Transition Solutions

Whether shedding a business, absorbing a newly divested entity or physically moving your business, there is a likely need for transition services to fill the gap between when the business unit can stand on its own or be fully integrated. Rely on finance pros who understand integration challenges and will be exclusively focused on operationalizing the value of the deal.

Pain Points:

- Missing operational experience slows deal closes and hampers smooth execution
- An under-resourced transition team will negatively impact integration success
- Lack of centralized administrative services for each acquired company in a rollup situation or an inability to handle administrative services for a sold business
- Without awareness of the capabilities and processes needed to support a deal, sellers face uncertainty on the scope and cost of services they'll have to provide

Solution:

- A dedicated, third-party team of seasoned pros who excel at solving operational problems in difficult environments across multiple industries
- Mission of this seasoned team is solely focused on the transition's success
- Thorough due diligence on the seller's capabilities and processes
- Expert involvement in the deal process when needed, from specialists and generalists who fully understand integration challenges and the deal structure and goals
- A disciplined approach using proven business methodologies

Benefits:

- Quick value creation with minimal disruptions to buyer and seller
- Accelerated deal closing and reduced risk by working with an experienced team
- Clear understanding of the resources and cost needed for implementation
- Flexible approaches that limit impact to people, processes and technologies
- High-quality results as team motivation aligns to both buyer's and seller's needs

Taking on a major business shift, like a divestiture or a rollup, requires a dedicated team with steep experience who can operationalize and bring certainty to a deal during the transition period.

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800
clients

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Contact:
Chris Vane
510.456.3056 x169
cvane@roseryan.com

When choosing an outside team to provide transitional support, look for highly experienced finance pros who will move quickly to get the job done.

