

## DO YOUR FDI CLIENTS NEED A TRUSTED TEAM TO **HANDLE FINANCE & ACCOUNTING AND TAX AS THEY EXPAND INTO THE USA?**

RoseRyan & VPTax will smooth the way for your FDI clients that require "off-strategy" or on demand finance and accounting and tax services.

As trusted RSM Alliance Member firms, RoseRyan and VPTax have supported many RSM clients.



OUR SOLUTION

Referring out work can be risky, especially when servicing companies unfamiliar with the market and facing all the unique challenges of a novel business ecosystem. **That's where we can help.**

### TURN TO THE ROSERYAN/VPTAX SOLUTION WHEN YOUR CLIENTS NEED:

- A 'one-stop shop' for all the corporate finance, accounting and tax services associated with entering the US marketplace
- Established finance and accounting and tax processes that will scale as the US business grows
- To shine a light forward for potential challenges associated with US growth

## WHAT TO EXPECT:

- Outsourced, on-demand, right-sized and trusted corporate finance, accounting and tax expertise
- Peace of mind that your clients will be treated respectfully and professionally with the work done correctly, within budget and on time
- Wide-ranging, flexible, innovative skills and specialized financial management, accounting and tax solutions

### WE OFFER:

#### FINANCE & ACCOUNTING

- Strategic & Advisory CFO Services
- Outsourced (Fractional) Finance & Accounting Support
- Day-to-Day Operations
- Modeling & Growth Plans

#### TAX

- Federal and State Compliance
- Accounting for Income Tax (GAAP reporting)
- Intercompany Transfer Pricing Consulting
- Credits and Incentives
- Foreign Ownership Reporting

**OUR TRUSTED GUIDANCE ALLOWS YOUR CLIENTS TO FOCUS ON BEING EXPERTS AT WHAT THEY DO.**

## WHAT MAKES US DIFFERENT?

*What we collectively bring to the table:*

### COMBINED SEASONED EXPERTISE

- A client-first approach – people, process and technology all designed to put clients first
- Specialized team members focused on specific issues
- Pragmatic answers made possible through years of experience
- Combined intelligence and years of collective practice in complex environments
- RSM Alliance members with a proven record of collaboration and two-way referrals provide top quality delivery on all engagements
- Significant FDI experience

### WHY VPTAX?

- Full-service tax, right on time
- Dedicated to early-stage companies, whether a traditional Silicon Valley startup, or a new US subsidiary of a non-US parent
- Each client is assigned a Tax Director who is the single point-of contact for all things tax
- Straight talk – VPTax communicates clearly with its clients in all areas, whether the topics are complex tax nuances or fees and billings

### WHY ROSE RYAN?

- Our award-winning Silicon Valley-based company has been servicing thousands of emerging growth clients – including some of the world's best-known brands – for 30+ years
- We offer specialized outsourced accounting, finance, leadership, consulting and advisory expertise, across all levels of the finance and accounting functions
- We provide a solid foundation of smooth running systems, cash management and reporting
- Our accurate, reliable financial reporting supports operations and decision making: we craft policies/processes to fit your clients' companies' growth stages and unique needs

**“VPTax helps us navigate complexity  
as we grow across different regions, states and countries.”**

DAVE HASSELL, FOUNDER & CEO 15FIVE

**“RoseRyan keeps sending me great people  
– I don't have to go out and find them.**

And I love that if we ever need additional help or highly specialized expertise,  
they can reach into RoseRyan and get the right resource.”

NANCY PECOTA, VP FINANCE & CFO ARADIGM CORP

How can we help?

**Cody Strub**      cstrub@roseryan.com  
VP Sales, RoseRyan      510.456.3056 x 110

**Dave Brehmer**      dbrehmer@vptax.com  
Chief Operations Officer, VPTax      510.408-207-1050

**FIND OUT MORE**  
[www.roseryan.com](http://www.roseryan.com)  
[www.vptax.com](http://www.vptax.com)